

Mid Cap Value

03.31.2024



STERLING
CAPITAL

Fundamental Equity Team

- Co-Portfolio Managers:
 - Patrick W. Rau, CFA®
 - Will C. Smith, CFA®
- Long-term experience
- Long-tenured investment team

Investment Philosophy

- Seek to purchase companies at a significant discount to their intrinsic worth
- Free cash flow is the foundation of intrinsic value
- Seek businesses with sustainable competitive advantages
- Partner with shareholder-oriented management teams

Investment Process

- Fundamentally-driven analysis of each company
- Focus on balance sheet strength
- Multi-faceted valuation analysis
- Written investment thesis on each holding

Portfolio Structure

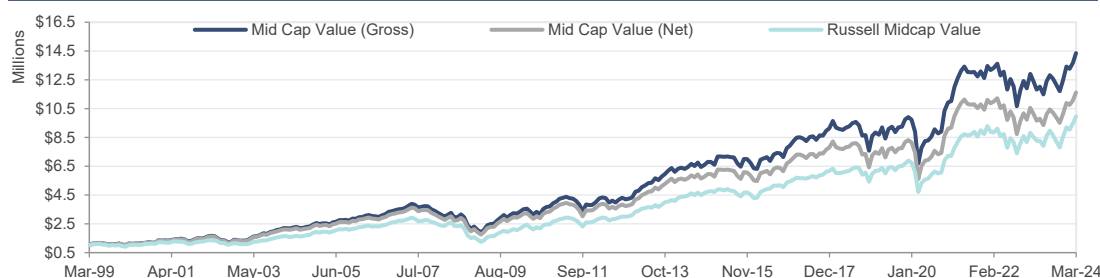
- Target market cap range of \$1B-\$30B
- Consistent value characteristics since inception
- Well-diversified by sector and industry
- Strict sell discipline

Performance	QTR	YTD	1Y	3Y	5Y	10Y	ITD ¹
Mid Cap Value (Gross)	6.97%	6.97%	21.30%	4.40%	10.52%	8.41%	11.24%
Mid Cap Value (Net)	6.75%	6.75%	20.30%	3.52%	9.59%	7.50%	10.31%
Russell Midcap® Value	8.23%	8.23%	20.40%	6.80%	9.94%	8.57%	9.63%

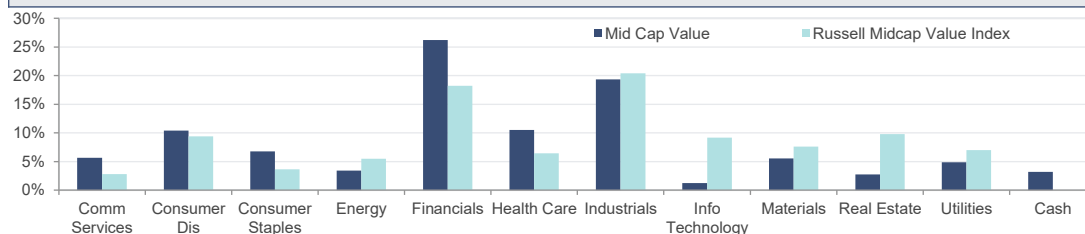
Portfolio Characteristics		
	Portfolio	Index
Wtd. Avg. Market Cap	\$23.6B	\$26.0B
Wtd. Med. Market Cap	\$12.4B	\$21.1B
Wtd. Med. P/E (FY1)	13.67x	17.66x
Wtd. Med. P/B	2.38x	2.65x
Wtd. Avg. Dividend Yield	1.39%	1.83%
Med. Return on Equity	11.45%	10.80%
Number of Holdings	40	703
Active Share	95.31%	---
Turnover ²	28.84%	---

Risk Statistics ³ vs. Russell Midcap® Value Index		
	Gross	Net
Up Market Capture	103.50%	101.15%
Down Market Capture	97.10%	98.45%
Std. Deviation (Portfolio)	18.43%	18.43%
Std. Deviation (Index)	17.30%	---
Annualized Alpha	1.53%	0.68%
Beta	1.01	1.01
Tracking Error	5.74	5.74
Rolling 3Y Batting Avg.	65.28%	44.53%
Rolling 5Y Batting Avg.	70.54%	50.21%
Outperforms in Down Periods	50.00%	46.30%

Growth of \$1 Million (Gross & Net of Fees, Since Inception)^{1,4}



Sector Allocation⁵



Top Ten Equity Holdings⁵

Target Corporation	3.42%
Global Payments Inc.	3.41%
Pioneer Natural Resources	3.41%
Trinity Industries, Inc.	3.32%
Corteva Inc	3.26%
Radian Group Inc.	3.23%
SLM Corp	3.23%
Air Lease Corp. Class A	3.20%
Centene Corporation	3.18%
NiSource Inc	3.12%
Total % of Portfolio	33.87%

¹The performance inception date is 03.31.1999. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are preliminary and are presented net of the investment management fees and trading expenses. Gross of fees performance returns reflect the deduction of trading costs: a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index; however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Please refer to the attached GIPS Composite Report for additional disclosures. The benchmark is the Russell Midcap® Value Index. ²Turnover is for the last 12 months. ³Risk statistics are based on monthly returns since inception. Risk statistics are calculated using the gross and net performance of the strategy composite. ⁴The Growth of \$1 Million chart depicts a hypothetical investment based upon actual returns of the composite since inception. ⁵Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. The **Russell Midcap® Value Index** measures the performance of the midcap value segment of the U.S. equity universe. It includes those Russell Midcap® Index companies with lower price-to-book ratios and lower forecasted growth values. The **Chartered Financial Analyst® (CFA)** charter is a graduate-level investment credential awarded by CFA Institute — the largest global association of investment professionals. To earn the CFA charter, candidates must: 1) pass three sequential, six-hour examinations; 2) have at least four years of qualified professional investment experience; 3) join CFA Institute as members; and 4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct. Sources: Russell Investments; FactSet; Sterling Capital Management Analytics; eVestment Analytics.

Sterling Capital Mid Cap Value

	Total Gross Return	Total Net Return	Benchmark Return	3Y Composite Std. Dev. (Gross)	3Y Benchmark Std. Dev.	Composite Dispersion	Number of Portfolios	Composite Assets (MM)	Total Firm Assets (MM)
2023	12.69%	11.75%	12.71%	18.30%	19.31%	0.33%	7	\$507	\$66,746
2022	-11.63%	-12.38%	-12.03%	25.82%	24.44%	0.06%	8	\$573	\$62,842
2021	23.13%	22.10%	28.34%	24.76%	21.95%	0.07%	8	\$678	\$75,309
2020	10.44%	9.51%	4.96%	25.99%	22.62%	0.20%	9	\$727	\$70,108
2019	30.66%	29.58%	27.06%	16.13%	12.79%	0.05%	12	\$1,487	\$58,191
2018	-17.09%	-17.80%	-12.29%	14.89%	11.96%	0.09%	12	\$1,744	\$56,889
2017	15.05%	14.08%	13.34%	13.81%	10.32%	0.07%	16	\$2,601	\$55,908
2016	17.81%	16.82%	20.00%	14.20%	11.30%	0.13%	17	\$2,503	\$51,603
2015	-1.00%	-1.84%	-4.78%	12.77%	10.71%	0.04%	16	\$2,274	\$51,155
2014	6.61%	5.72%	14.75%	11.86%	9.81%	0.09%	16	\$2,601	\$47,539

Benchmark: Russell MidCap® Value Index

Composite Creation Date: 04.01.1999

Inception Date: 04.01.1999

- Consists of all discretionary non-tax-managed mid capitalization equity portfolios. SCM's mid capitalization equity accounts invest primarily in companies similar to the market capitalization of the Russell MidCap® Index.
- Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/2001 to 12/31/2022. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Benchmark returns are not covered by the report of the independent verifiers. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. In October 2010, the management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. Additionally, BB&T Asset Management merged into Sterling Capital Management. In January 2013, CHOICE Asset Management merged into Sterling Capital Management. In August 2015, eight new employees joined Sterling Capital Management via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T Corporation and SunTrust Banks, Inc. Holding Company merged as equals to form Truist Financial Corporation. Sterling Capital Management LLC is a wholly owned subsidiary of Truist Financial Corporation. In August 2020, new employees joined Sterling Capital Management via the Investment Advisory Group of SunTrust Advisory Services. This reorganization aligns all of the discretionary fixed income asset management activities within Truist under Sterling.
- The performance presented represents past performance and is no guarantee of future results. Market and economic conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Please refer to the slide titled "Performance" for the one-, five-, and ten-year returns of the composite.
- A complete list of all of SCM's composites and SCM's broad distribution pooled funds and their descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Composite Reports are available upon request.
- Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. All portfolios utilize trade-date and accrued income accounting. Valuations and performance are reported in U.S. dollars. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts. Effective 1/1/22, composite returns are calculated by weighting the individual portfolio returns using beginning of period market values. Prior to 1/1/22, composite returns were asset weighted using the aggregate method that reflects both beginning market value and cash flows.
- Gross of fees returns are presented before management fees but after all trading costs. The net of fees returns reflect the maximum ADV management fee and trading costs. The stated fee schedule is: 0.85% on the first \$10 million, 0.70% on the next \$15 million, and 0.60% on all incremental assets above \$25 million on an annual basis as described in Sterling Capital Management's Form ADV, Part 2A.
- Effective 7/1/07 the minimum initial portfolio size for inclusion in the composite is \$3 million. The appropriate benchmark is the Russell MidCap® Value Index which consists of stocks from the Russell MidCap® Index with a less than average growth orientation and lower price-to-book ratios. It represents the universe of stocks from which value managers typically select. The index is reconstituted annually. Total return includes price appreciation/depreciation and income as a percent of original investment.
- The annual composite dispersion presented is measured by an asset-weighted standard deviation calculation method of all portfolios in the composite for the entire year, and is calculated using gross of fee returns. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. The composite 3-year standard deviation is calculated using gross of fee returns. It is not required to be presented when a full three years of composite performance is not yet available.