3rd Quarter 2021 Market Review:

Special Opportunities SMA



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- The material presented in this presentation is as of 09.30.2021, unless otherwise stated.
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- Any type of investing involves risk and there are no guarantees that these methods will be successful. Past performance is not indicative of future results.
- The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index.



Meet Your Speakers & Agenda



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Whitney L. Stewart, CFA® Executive Director Client Portfolio Manager

WebEx Agenda:

- Equity market and macro environment review
- Special Opportunities SMA review of Q3.2021 performance, activity and positioning
 - Equity market outlook
- Q&A

The Chartered Financial Analyst[®] (CFA) charter is a graduate-level investment credential awarded by the CFA Institute — the largest global association of investment professionals. To earn the CFA charter, candidates must: 1) pass three sequential, six-hour examinations; 2) have at least four years of qualified professional investment experience; 3) join CFA Institute as members; and 4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct.



2021 Earnings Back on Trend



Source: RBC U.S. Equity Strategy, S&P Capital IQ/ClariFi, Capital IQ estimates (left chart, as of 10.28.2021), Wolfe Research (right chart). The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Equities (and Valuations) Hitting New Highs

| | S&P 50 | 0 Index | Individual Stock Median | | |
|-----------------------|---------|--------------------------|-------------------------|--------------------------|--|
| Valuation Metric | Current | Historical Percentile | Current | Historical Percentile | |
| Forward P/E | 21.2x | 90% | 24.3x | 98% | |
| EV / EBITDA | 17.2x | 97% | 17.6x | 99% | |
| EV / Sales | 3.5x | 99% | 5.5x | 99% | |
| Free Cash Flow Yield | 3.6% | 80% | 3.2% | 80% | |
| Price / Book | 4.8x | 95% | 5.7x | 100% | |
| U.S. Market Cap / GDP | 251% | 100% | NA | NA | |



Source: Wolfe Research. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Is Inflation Peaking or Accelerating?



Source: Strategas Research, National Federation of Independent Business. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Tight Labor Could Lead to Wage Acceleration



"Our corporate and commercial clients remain optimistic. But, labor shortages and supply chain issues are affecting their businesses"

- Bill Rogers, CEO Truist



Source: Wolfe Research, BLS, Bloomberg (top charts), Strategas Research, National Federation of Independent Business (bottom chart). The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Supply Chain Issues Are Widespread

- "We think the automotive supply demand equation will continue to be out of balance through 2022. In addition, as a learning out of the current material shortage situation...our Tier 1 partners demand that more supply and inventory will be needed in the extended supply chain, which we believe cannot be broadly achieved before 2023." NXPI's CEO Kurt Sievers
- "Assets under management continued to grow steadily rising to over \$133 billion despite negative currency effects. Industrial and logistics properties remain the largest asset class in the portfolio, comprising more than \$35 billion of AUM or over 26% of the total." – Emma Giamartino, Global Group President, CFO and CIO
- "The continued constrained capacity in both the US domestic and international markets has led to a very favorable pricing environment." Brie Carere, EVP, Chief Marketing and Communications Officer at FedEx



Source: U.S. Bureau of Labor Statistics (left chart), Drewy, Bernstein Analysis (right chart). Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



3Q Portfolio Changes

Additions:

- Global Payments
- Amphenol

Exits:

- Gilead Sciences
- Cisco Systems
- Broadridge Financial
- Boston Scientific
- Cerner

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Global Payments (GPN)



Chasing massive TAMs



globalpayments

¹Represents total 2020 debit and credit purchases. Source: Nilson Report dated June 2021. ²Represents 2021 estimate. Source: eMarkter "Global eCommerce Forecast 2021" dated July 7, 2021. ³Source: Mastercard investor presentation date September 19, 2019.

Source: Global Payments. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



Global Payments (GPN)

GPN acquiring vs. worldwide credit⁽¹⁾⁽²⁾

• Raising cycle guidance



Outperformance relative to 2019

| | Prior cycle guidance | New cycle guidance |
|--------------------------------|--|--------------------------------|
| Adjusted net revenue | High single digit to low double digit growth | Low double digit growth |
| Adjusted operating margins | Expanding up to 50 bps annually | Expanding 50 - 75 bps annually |
| Adjusted earnings per share | Mid to high teens growth | High teens to 20% growth |

¹Outperformance calculated as GPN acquiring revenue growth less average of V & MA worldwide credit volume growth.

²GPN acquiring defined as Merchant Solutions adjusted net revenue excluding vertical markets businesses.

Source: Global Payments. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



Amphenol (APH)

2020 Sales By Market Leading provider of ~80,000 employees worldwide high-technology interconnect, antenna and sensor solutions \$8.6B Sales 19.2% Adjusted Operating Margin By Geography **Broad Global Capabilities** \$1.87 Adjusted Diluted EPS* \$1.3B Free Cash Flow Amphenol Based on 2020 year-end financial data. EPS reflects Mar 4, 2021 stock split Based on 2020 year-end financial data. EPS reflects March 4, 2021 stock split.

Amphenol: Enabling Electronics Everywhere

Enabling the Electronics Revolution

Leading Interconnect Technologies

Extending the reach of the interconnect system



Delivering Long-Term Industry-Leading Results





2021 reflects the mid-point of guidance. CAGR calculated from 2011-2021 EPS reflects stock splits.

Source: Amphenol. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



Performance

Sterling Special Opportunities SMA



| Performance | QTR | YTD | 1 Year | 3 Years | 5 Years | 10 Years | Since Inception* |
|----------------------|--------|--------|--------|---------|---------|----------|---------------------|
| Sterling (Gross) | 0.70% | 18.32% | 37.33% | 14.47% | 15.68% | 15.87% | 12.17% |
| Sterling (Net) | 0.40% | 17.34% | 35.80% | 13.17% | 14.32% | 14.35% | 10.58% |
| Russell 3000® | -0.10% | 14.99% | 31.88% | 16.00% | 16.85% | 16.60% | 8.25% |
| S&P 500 [®] | 0.58% | 15.92% | 30.00% | 15.99% | 16.90% | 16.63% | 7.96% |

*Inception date is 12.31.2000.

Data as of 09.30.2021. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are presented net of the investment management fees and trading expenses. "Pure" Gross of fees performance returns do not reflect the deduction of any fees including trading costs; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. The Performance is considered Supplemental Information to the GIPS Composite Report located in the APPENDIX. Source: Russell Investments, S&P, Sterling Capital Management Analytics.



Third Quarter Leaders and Laggards

Q3 Top Five Contributors:

- HCA Healthcare
- Danaher
- Verisk
- Intuit
- Ball Corp

Q3 Bottom Five Detractors:

- FedEx
- Activision
- Rackspace
- PTC
- Akamai Technologies

Data as of 09.30.2021. The top/bottom performers are based on quarterly contribution to return. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information.



Thematic Spotlight: Electric Vehicles

Estimated worldwide motor vehicle production from 2000 to 2020





Source: NXP Semiconductor (top right and bottom left chart), Statista (top left chart), IHS Markit (bottom right chart). Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



Top Ten Holding Spotlight: NXP Semiconductor



NXP IS THE #1 SEMICONDUCTOR SUPPLIER IN THE HIGH GROWTH RADAR MARKET"

RADAR: EXPANDING #1 POSITION WITH CONTINUOUS MARKET OUTGROWTH





Source: NXP Semiconductor, IHS Markit (bottom right chart). Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



Special Opportunities SMA Positioning Overweight Healthcare and Technology



Data as of 09.30.2021. Totals may not equal 100% due to rounding. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. The Portfolio Diversification is considered Supplemental Information to the GIPS Composite Report located in the Appendix. Source: Russell Investments, FactSet, Sterling Capital Management Analytics.



Equity Opportunities Group Philosophy of Investing

Seek Capital Appreciation and Risk Reduction by Constructing Portfolios with Attractive Valuations (P/E), Robust Operating Growth (EPS Growth/Stability), High Profitability (ROE) and Strong Balance Sheets (Interest Coverage)

Annualized Return Monthly Data: 01.1985 - 09.2021 20.00% 15.48% 15.00% 12.15% 11.16% 11.11% 9.05% 10.00% 5.00% 0.00% ROE Interest Coverage **EPS Growth & Stability** P/E (Inverse) S&P 500® Index

Annualized Return of Top Decile of S&P 500[®] Index by Factor

Annualized Return in Bear Markets for Top Decile of S&P 500[®] Index by Factor



As of 09.30.2021. Source: Ned Davis Research, S&P Dow Jones Indices. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Focused on Our Pillars, Our Day-to-Day Mission Is to Upgrade Quality, at a Reasonable Price

Special Opportunities as of 10.03.2021

| | Growth/Stablity | | | | Valuation | | | Profitability | | Balance Sheet | |
|--------------|-----------------|---------|---------|----------|-----------|---------|---------|---------------|--------|---------------|----------|
| | 20y EPS | 21y EPS | 22y EPS | '17-'22 | | 22y EV/ | 22y EV | | EBITDA | Interest | |
| | Growth | Growth | Growth | EPS CAGR | 22y P/E | EBITDA | FCF Yld | ROE | Mgn | Coverage | Leverage |
| SO Median * | 6% | 31% | 10% | 17% | 18.1 | 13.4 | 4.6% | 18.6 | 30.3 | 8.8 | 1.2 |
| R3000 Median | -10% | 18% | 8% | 8% | 21.3 | 14.0 | 3.6% | 9.6 | 14.7 | 1.7 | 2.0 |
| vs Benchmark | 16% | 13% | 2% | 8% | -15% | -4% | 29% | 94% | 107% | 408% | -38% |

*Representative account. Data as of 10.03.2021. Source: Bloomberg. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Growth of \$1 Million

Sterling Special Opportunities SMA Gross and Net of Fees, Since Inception (12.31.2000)



As of 09.30.2021. The Growth of \$1 Million chart is hypothetical based upon the composite net of fees performance since inception. Net of fees performance returns are preliminary and are presented net of the investment management fees and trading expenses. "Pure" Gross of fees performance returns reflect the deduction of trading costs; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. The Growth of \$1 Million is considered Supplemental Information to the GIPS Composite Report located in the Appendix. Source: Russell Investments, S&P, eVestment Analytics.



Appendix



Important Information

Disclosures

The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index.

The S&P 500[®] Index is a readily available, carefully constructed, market-value-weighted benchmark of common stock performance. Currently, the S&P 500 Composite includes 500 of the largest stocks (in terms of stock market value) in the United States and covers approximately 80% of available market capitalization.

The Russell 3000[®] Index measures the performance of the largest 3,000 U.S. companies representing approximately 98% of the investable U.S. equity market. The Russell 3000[®] Index is constructed to provide a comprehensive, unbiased and stable barometer of the broad market and is completely reconstituted annually to ensure new and growing equities are included.

The Russell 1000[®] Growth Index measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000[®] companies with higher price-to-book ratios and higher forecasted growth values. The Russell 1000[®] Growth Index is constructed to provide a comprehensive and unbiased barometer for the large-cap growth segment. The index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect growth characteristics.

The Russell 1000[®] Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000[®] companies with lower price-to-book ratios and lower expected growth values. The Russell 1000[®] Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. The index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics.

Technical Terms: **Earnings Per Share (EPS)**: a key metric used to determine the common shareholder's portion of the company's profit. EPS measures each common share's profit allocation in relation to the company's total profit. **Price Earnings Ratio** (P/E): the relationship between a company's stock price and earnings per share (EPS). The P/E ratio shows the expectations of the market and is the price you must pay per unit of current earnings (or future earnings, as the case may be). **Free Cash Flow (FCF)**: measures a company's financial performance. It shows the easure of a company's annual return (net income) divided by the value of its total shareholder's equity, expressed as a percentage. **Compound Annual Growth Rate (CAGR)**: the measure of an investment's annual growth rate over time, with the effect of compounding taken into account. It is often used to evaluate a company's operating performance. It can be seen as a proxy for cash flow from the entire company's operations. **Market to Book Ratio (also called the Price to Book Ratio)**: a financial valuation metric used to evaluate a company's current market value relative to its book value. The market value is the current stock price of all outstanding shares (i.e. the price that the market believes the company is worth). The book value is the amount that would be left if the company liquidated all of its assets and repaid all of its liabilities. **EV/EBITDA**: a ratio that compares a company's Enterprise Value (EV) to its Earnings Before Interest, Taxes, Depreciation that compares a company set the relative value of different businesses. **Enterprise value-to-sales (EV/Sales)**: a financial ratio that measures a company's total value (in enterprise value terms) to its total sales revenue. **Gross domestic product (GDP)**: is a standard measure of a country's economic health and indicator of its standard of living. (Technical definitions are sourced from Corporate Finance Institute.)

Past performance is not indicative of future results. Any type of investing involves risk and there are no guarantees that these methods will be successful.

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Sterling Capital Management – Special Opportunities SMA Composite

December 31, 2000 – December 31, 2020

Description: Consists of all discretionary separately managed wrap Special Opportunities portfolios. Sterling's Special Opportunities equity portfolios invest primarily in companies with the best perceived combination of underlying growth potential and attractive valuation in a concentrated portfolio that has the flexibility to shift among styles.

| | Total Return | | | Composite Assets | Total | | | Composite | Benchmark |
|------|---------------|--------------|------------|------------------|---------------|----------------|---------|-------------|-------------|
| | "Pure" | Total Return | No. of | End of Period | Firm Assets | Composite | Russell | 3-yr St Dev | 3-yr St Dev |
| Year | Gross of Fees | Net of Fees | Portfolios | <u>(\$MM)</u> | <u>(\$MM)</u> | Dispersion (%) | 3000 | <u>(%)</u> | <u>(%)</u> |
| 2020 | 15.23 | 13.92 | 3 | 419 | 70,108 | Not Meaningful | 20.89 | 20.36 | 19.41 |
| 2019 | 27.22 | 25.74 | 4 | 525 | 58,191 | Not Meaningful | 31.02 | 12.31 | 12.21 |
| 2018 | -3.32 | -4.46 | 4 | 453 | 56,889 | Not Meaningful | -5.24 | 10.99 | 11.18 |
| 2017 | 20.55 | 19.08 | 4 | 493 | 55,908 | Not Meaningful | 21.13 | 9.85 | 10.09 |
| 2016 | 5.72 | 4.31 | 4 | 721 | 51,603 | Not Meaningful | 12.74 | 10.35 | 10.88 |
| 2015 | 9.59 | 8.00 | 4 | 901 | 51,155 | Not Meaningful | 0.48 | 9.67 | 10.58 |
| 2014 | 15.93 | 14.23 | 4 | 927 | 47,540 | Not Meaningful | 12.56 | 9.33 | 9.29 |
| 2013 | 26.61 | 24.72 | 4 | 850 | 45,638 | Not Meaningful | 33.55 | 13.49 | 12.71 |
| 2012 | 15.45 | 13.68 | 4 | 718 | 4,422 | Not Meaningful | 16.42 | 15.75 | 15.95 |
| 2011 | -2.72 | -4.18 | 3 | 776 | 3,932 | Not Meaningful | 1.03 | 17.35 | 19.62 |
| 2010 | 12.79 | 11.08 | 3 | 868 | 3,548 | Not Meaningful | 16.93 | 22.62 | 22.94 |
| 2009 | 39.65 | 37.53 | 2 | 752 | 2,839 | Not Meaningful | 28.34 | 21.26 | 20.61 |
| 2008 | -32.07 | -33.08 | 2 | 507 | 1,907 | Not Meaningful | -37.31 | 19.08 | 16.02 |
| 2007 | 16.24 | 14.60 | 1 | 552 | 2,059 | Not Meaningful | 5.14 | 8.80 | 8.25 |
| 2006 | 23.07 | 21.29 | 1 | 346 | 1,314 | Not Meaningful | 15.72 | 8.62 | 7.62 |
| 2005 | 4.67 | 3.11 | 1 | 261 | 904 | Not Meaningful | 6.12 | 10.45 | 9.63 |
| 2004 | 29.90 | 27.85 | 1 | 155 | 522 | Not Meaningful | 11.95 | 14.87 | 15.05 |
| 2003 | 45.35 | 42.97 | 1 | 55 | 158 | Not Meaningful | 31.06 | 17.20 | 18.37 |
| 2002 | -16.17 | -17.58 | 1 | 27 | 51 | Not Meaningful | -21.54 | | |
| 2001 | 10.65 | 9.18 | 1 | 15 | 24 | Not Meaningful | -11.46 | | |
| | | | | | | | | | |

Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/01 to 12/31/19. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Notes:

- 1. Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. In October 2010, the management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. Additionally, BB&T Asset Management merged into Sterling Capital Management. In January 2013, CHOICE Asset Management firm merged into Sterling Capital Management. "Percent of Firm Assets" and "Total Firm Assets" prior to 2013 are for CHOICE Asset Management. In August 2015, eight new employees joined Sterling Capital management via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T Corporation and SunTrust Banks, Inc. Holding Company merged as equals to form Truist Financial Corporation. Sterling Capital Management tube in via Stratton aligns all of the discretionary fixed income asset management activities within Truist under Sterling.
- 2. George F. Shipp, CFA, has managed the portfolio since inception. No alterations of composites, as presented herein, have occurred due to changes in personnel or other reasons at any time.
- 3. Inception date of composite: December 31, 2000. Creation date: December 31, 2000. The appropriate index is the <u>Russell 3000 Index</u> which measures the performance of the largest 3,000 US companies, representing approximately 98% of the investable US market. It represents the universe of stocks from which all-cap managers typically select. The index is reconstituted annually. Total return includes price appreciation/depreciation and income as a percent of the original investment. A complete list of all of SCM's composites and SCM's broad distribution pooled funds and their descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Composite Reports are available upon request.
- 4. Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. Portfolios utilize trade-date accounting. Valuations and performance are reported in US dollars. Composite returns are calculated monthly by weighting the aggregate SMA/Wrap sponsor returns using beginning of period market values. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts.
- 5. "Pure" gross of fees returns are presented as supplemental information and do not reflect the deduction of any fees including trading costs. The net of fee return reflects the actual SMA fee of the individual portfolios in each platform except for one platform where the maximum fee is deducted from the gross return. The SMA fee includes all charges for trading costs, portfolio management, custody and other administrative fees. The actual fee may vary by size and type of portfolio. The maximum SMA or bundled external platform fee is 2.82% annually and includes Sterling's actual management fee of 0.32%. Sterling's actual management fees are 50 basis points annually or less. Since inception, the composite is comprised 100% of wrap fee portfolios.
- 6. The annual composite dispersion presented is measured by an asset-weighted standard deviation calculation method of all portfolios in the composite for the entire year, and is calculated using gross of fee returns. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36 month period. The composite 3-year standard deviation is calculated using gross of fee returns. It is not required to be presented for annual periods prior to 2011 or when a full three years of composite performance is not yet available.
- 7. The performance presented represented represents past performance and is no quarantee of future results. Stock market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions.

Growth Is Slowing



Source: Standard & Poor's, Refinitiv, FactSet, Credit Suisse

Source: Standard & Poor's, Refinitiv, FactSet, Credit Suisse. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Historically, Equities Generate Strong Returns Leading Up to and Three Years After the First Federal Reserve Hike



Average S&P 500 Returns Before and After Initial Rate Hike

Source: Credit Suisse. Past performance is no guarantee of future results. Average returns based on Federal Reserve rate hike cycles in 1994, 1999, 2004, and 2015. For illustrative purposes only.

Source: Credit Suisse. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Bond Market Not Pricing In Much Risk



Credit Spreads Remain Very Low

Source: Wolfe Research, J.P. Morgan Asset Management, Bloomberg. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.

