4th Quarter 2021 Market Review:

Special Opportunities SMA



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- Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients.
- Any type of investing involves risk and there are no guarantees that these methods will be successful. Past performance is not indicative of future results.
- The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index.



Meet Your Speakers & Agenda

WebEx Agenda:

- Equity market and macro environment review
- Special Opportunities SMA review of Q4.2021 performance, activity and positioning
- Equity market outlook
- Q&A



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The Chartered Financial Analyst[®] (CFA) charter is a graduate-level investment credential awarded by the CFA Institute — the largest global association of investment professionals. To earn the CFA charter, candidates must: 1) pass three sequential, six-hour examinations; 2) have at least four years of qualified professional investment experience; 3) join CFA Institute as members; and 4) commit to abide by, and annually reaffirm, their adherence to the CFA Institute Code of Ethics and Standards of Professional Conduct.



Components of Equity Returns in 2021



Note: Both PE and EPS are on NTM basis, Indexed to 0 on December 31, 2020.

EPS = Earnings Per Share. P/E = Price Earnings. NTM = Next Twelve Months.

Source: Credit Suisse Equity Strategist (top chart), Standard & Poor's, Refinitiv, FactSet, Credit Suisse (bottom charts). The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Investment Pillars Worked in 2021



Special Opportunities as of 02.04.2022

	Growth/Stablity			Valuation			Profitability		Balance Sheet		
	21y EPS	22y EPS	23y EPS	'18-'23		23y EV/	23y EV		EBITDA	Interest	
	Growth	Growth	Growth	EPS CAGR	23y P/E	EBITDA	FCF Yld	ROE	Mgn	Coverage	Leverage
SO Median *	27%	11%	13%	14%	19.0	12.1	5.2%	20.1	29.1	7.9	1.4
R3000 Median	19%	7%	10%	7%	17.7	11.9	4.6%	9.6	14.8	1.9	2.0
% Above/Below Bench	41%	50%	25%	96%	8%	2%	11%	110%	97%	310%	-30%

Source (top chat): Standard & Poor's, FactSet, Credit Suisse.

*Representative account. Data as of 02.04.2022. Source (bottom chart): Bloomberg. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



What to Expect in 2022



Source: Standard & Poor's, Refinitiv, FactSet, Credit Suisse. The views expressed represent the opinions of Sterling Capital Management. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



2022 Could Be a Good Year for Stock Pickers

Special Opportunities SMA: Higher Potential of Outperformance when Market <10%

Special Opportunities Outperformance SMA vs. Russell 3000[®] Index (12.31.2000 – 12.31.2021, Pure Gross and Net of Fees Trailing One Year Returns)

	% of Monthly Periods Outperformed when Benchmark is Negative		Average Re Negative Ben		Average Excess Return	
	Pure Gross	Net	Pure Gross	Net	Pure Gross	Net
Sterling Special Opportunities SMA	94%	94%	-8.33%	-9.72%	7.54%	6.15%
Russell 3000 [®] Index	-		-15.86%	-15.86%	-	

	% of Month Outperformed wh is 0% -	en Benchmark	Average Re Benchmark		Average Excess Return	
	Pure Gross	Net	Pure Gross	Net	Pure Gross	Net
Sterling Special Opportunities SMA	54%	46%	7.90%	6.37%	2.51%	0.98%
Russell 3000 [®] Index	-		5.38%	5.38%	-	

	% of Month Outperformed wi > 10	nen Benchmark	Average Re Benchma		Average Excess Return	
	Pure Gross	Net	Pure Gross	Net	Pure Gross	Net
Sterling Special Opportunities SMA	48%	39%	22.55%	20.83%	1.66%	-0.06%
Russell 3000 [®] Index	-		20.89%	20.89%	-	

Data as of 12.31.2021. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are presented net of the investment management fees and trading expenses. "Pure" Gross of fees performance returns do not reflect the deduction of any fees including trading costs; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. The Performance is considered Supplemental Information to the GIPS Composite Report located in the APPENDIX. Source: Russell Investments, eVestment Alliance, Sterling Capital Management Analytics.



Equities Off to a Rough Start





Source: Standard & Poor's, Refinitiv, FactSet, Credit Suisse, Dow, Nasdaq, Russell, MSCI. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Past performance is not indicative of future results.

8

Value Versus Growth



Figure 1. Value has its 4th largest monthly outperformance over Growth in January

Figure 2. Despite its recent outperformance Value is still lagging Growth significantly during the pandemic



Exhibit 4: Annual relative (Growth vs. Value) total returns for Russell Large Caps

Relative total return of the Russell 1000 Growth Index vs. the Russell 1000 Value Index (1979-2021 YTD), as of 1/31/22



Source: Barclays Research, Refinitiv (top charts), BofA Global Research, BofA US Equity and Quantitative Strategy, Bloomberg (bottom chart). The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Central Banks' Accommodative Stance



Source: Federal Reserve, BEA, the BLOOMBERG PROFESSIONAL[™] service, Credit Suisse (top left chart), BofA Global Research, Bloomberg (top right chart), Standard & Poor's, FRB, the BLOOMBERG PROFESSIONAL[™] service, Credit Suisse (bottom chart). The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



The Fed and Interest Rates



Note: For the Fed Funds and Treasury sensitivities, assumes static interest-earning asset balances as of December 31, 2021 and depends on the mix and duration of the bank investment portfolio, to the extent there is a parallel shift in the yield curve, how quickly the fixed portfolio reprices and deposit betas.

Source: Strategas Research (top left chart), Credit Suisse (top right chart), Schwab Corp (bottom chart). The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Tight Labor Market Drives Productivity Investments



JOLTS: Job Openings: Total

Exhibit 9: Higher wages drive productivity investments over time

Wage inflation should drive higher levels of industrial automation spending



EOP = End of Period. SA = Seasonally Adjusted.

Source: Strategas Research, Bureau of Labor Statistics (left chart), Bureau of Labor Statistics, BofA Global Research (right chart). The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



PTC Corp (Ticker: PTC)

Using Augmented Reality (AR) and Internet of Things (IoT) to digitize the Industrial industry



WINNING IN GREAT MARKETS – AR

Deliver measurable results with AR technology

Implementing AR technology, industrial enterprises are boosting workforce efficiency and safety, improving operational performance, and lowering costs across the factory and the field.

_{ир то} 40%	ир то 30%	ир то 30%	up to 50%	up to 25%
1 IMPROVEMENT IN NEW HIRE PRODUCTIVITY	↑, IMPROVEMENT IN FIRST- TIME-FIX-RATE	1 ACCELERATION IN SALES CYCLE	V REDUCTION IN TRAINING	AND REWORK COSTS

WINNING IN GREAT MARKETS - IOT

"Meet the market"



IOT Market Size	\$1.2B
PTC 2021 Share of Market	14%
Share of PTC ARR Mix	11%
Trailing Market Growth (3 yr CAGR)	17.9 %
Trailing PTC ARR Growth (3 yr CAGR)	19.1%
Forward Market Growth Projection	28.8%

PTC Corporate Strategy analysis of market data from IDC, Gartner, ABI Research, IOT Analytics, BCG.

Source: PTC. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Equities Remain Attractive Versus Bonds



Bond Yields vs. S&P 500 Multiples

Note: Implied P/E based on the inverse of the Baa yield

Source: Standard & Poor's, Moody's, FactSet, Refinitiv, Credit Suisse. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Special Opportunities SMA Positioning Overweight Healthcare and Technology



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Fourth Quarter Leaders and Laggards

Q4 Top Five Contributors:

- UnitedHealth Group
- F5, Inc.
- NXP Semiconductors
- Intuit
- Alphabet

Q4 Bottom Five Detractors:

- Global Payments
- Activision
- Comcast
- Capital One
- Fiserv

Data as of 12.31.2021. The top/bottom performers are based on quarterly contribution to return. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information.



4Q21/January 2022 Portfolio Changes

Additions:

- Teleflex
- T-Mobile
- Zynga



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4Q21 Add: T-Mobile (TMUS)



High Speed Internet Net Additions (in thousands)



<u>Highlights</u>

- Third largest U.S. telco carrier post Sprint merger
- Largest U.S. provider of 5G services with more 5G coverage than Verizon and AT&T combined
- Management expects to buy back \$60 billion in shares by 2025, roughly 40% of market cap at our entry price
- '23 P/E 20x (below the S&P at purchase), net debt to EBITDA 3x, above 20% return on equity (ROE) historically, estimated EPS compound annual growth rate (CAGR) over 50% from '21 to '25



Source: T-Mobile, Bloomberg. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



January 2022 Add: Zynga (ZNGA)



Mobile Share of Total Gaming Revenue

70%

Highlights

- Second largest western mobile game publisher
- Gaming largest sector of interactive entertainment and mobile gaming largest gaming sector with 8% CAGR last three years
- Added in the first week of January 2022
- Traded at the largest historical discount to the S&P at purchase
- Announced they were acquired by Take-Two Interactive in the second week at 64% premium to the prior trading day's close





Source: Zynga (top left chart), Statista (bottom left chart), Bloomberg (bottom right chart). Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. Any type of investing involves risk and there are no guarantees that these methods will be successful. The views expressed represent the opinions of Sterling Capital Management.



Market Telling Charts



Implied Overnight Rate & Number of Hikes

Highlights

- Fewer U.S. companies are topping earnings estimates this quarter, the lowest percentage since the throws of the pandemic
- Volatility has been choppy and ascending over the last few months

VIX: CBOE Volatility Index



Source: Bloomberg. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



What Are Our Holdings Telling Us?

C-Suite Quotes

- "We're two years ahead of AT&T and Verizon in 5G and two years from now will still be two years ahead." T-Mobile CEO Mike Sievert
- "We consistently found ourselves in a situation where robust demand outstripped available supply even as production levels, both internally and from our supply partners, improved across the year. We do anticipate a continuation of strong demand throughout 2022, likely better than we originally contemplated." – NXP Semiconductor CEO Kurt Sievers
- "As a result of persistent strong system demand, our systems backlog continued to grow in Q1. Over the last 30 days, suppliers of critical components that span a number of our platforms have informed us of significant increases in de-commits. These came in the form of both order delivery delays and sudden and pronounced reduction in shipment quantities. The step function decline in component availability is significantly restricting our ability to meet our customers' continued strong demand for our systems." F5 Networks CEO Francois Locoh-Donou
- "We are operating in a difficult labor market. Over the past year, we have invested in our colleagues with increased pay, supplemental bonus programs and additional benefits. These investments coupled with our efforts to improve operational support for providing care should help us mitigate some of the difficulties caused by the environment."
 HCA Healthcare CEO Sam Hazen
- "So now looking ahead with the assumption that COVID-19 will be an endemic disease, we believe that the point of care molecular respiratory testing market will expand significantly from where it was prior to the pandemic."
 Danaher CEO Rainer Blair
- "We expect upside from COVID-19 testing, along with strength in our diagnostics and surgical businesses to more than compensate for temporary supply chain challenges that have emerged in our breast health business."
 Hologic CEO Stephen MacMillan



What Are Our Holdings Telling Us?

C-Suite Quotes

- "Far and away the most important story in the quarter for Aerospace and frankly for the company was the extraordinary order activity of Gulfstream. Last quarter, I told you that orders in the third quarter boarded on the spectacular. This quarter they were significantly better. Order activity in the quarter was beyond anything we had seen since 2008." – General Dynamics CFO Phebe Novakovic
- "We had a very sharp recovery in cross-border travel in October and November as much of the globe ex-China moved to reopen borders or announced timetables to open borders and lifted restrictions such as quarantines. As a result, card present and card-not-present travel which exited September at an index of 61 to 2019 rose steeply to hit an index of 72 for the first quarter. Border re-openings came sooner than we had anticipated, and as we've seen throughout 2021, consumers are very quick to act. As Omicron hit, some borders shut and some restrictions were reinstated. However, as we speak, borders are being reopened and restrictions lifted and we expect the travel recovery to resume as we head into February." – Visa CFO Vasant Prabhu
- "Knock on wood, Omicron is fading behind us." Fiserv CFO Bob Hau
- "Credit results remain strikingly strong. The domestic card charge-off rate for the quarter was 1.49%, 120 basis point improvement year-over-year. The 30-plus delinquency rate at quarter-end was 2.22%, 20 basis points better than the prior year." Capital One CEO Richard Fairbank
- "While we are not immune in facing inflation, volatility and supply chain headwinds in the near term, we are confident that we will get through it successfully and maintain our pricing leverage. Over our 142 year history, it has been done before and it will be done again." – Ball Corp CEO Daniel Fisher

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Supply Chain Logistics



Highlights

- More recent signs of supply chain improvement at the ports
- Container rates ticked up considerably in 2021, but perhaps are showing signs of stabilization



Source: Wolfe Research (top left chart), Drewry, Freightos, Baird estimates (bottom charts). The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



<u>Highlights</u>

- Clearer signs of accelerating cloud adoption and spend
- Amazon guided accelerated capital expenditures (capex) in 2022 in Amazon Web Services (AWS) (as fulfillment buildout normalizes)
- 3 of 4 hyperscalers have reported supports our expectations on the 2022 cloud build-out



Meta, Google, Microsoft grew capex strong double digits in aggregate in 2021 and growth will likely accelerate in 2022

Meta, Google, Microsoft will all invest heavily in 2022:

- Meta guides capex up 64% YoY at the mid-point, and 77% and the highend, driven by scale-out of compute, networking and storage infrastructure, with a focus on AI and ML. Also announced its <u>Research SuperCluster</u>.
- Google guides 2022 capex up "meaningfully", primarily reflecting ongoing investment in its technical infrastructure, and most notably in servers to support growth in both Search and GCP. Consensus expects 24% growth.
- Microsoft's capex in 4Q21 was on a \$24bn run rate, driven by datacenter expansion. Spending will remain lumpy on a quarter by quarter basis, but consensus models 13% growth in 2022. We see upside to that number.

Our take:

- In compute, we expect a wave of CPU refresh driving spending on both logic and memory, while accelerated computing continues to gain share.
- In networking, we expect the migration to 400G inside the datacenter, and the deployment ethernet for for datacenter interconnects to drive very strong demand for switching and optical pluggable components.
- Across the board, we see silicon gaining share of spending.

Source: New Street Research. Specific securities identified and described do not represent all of the securities purchased, sold or recommended to clients. There are no assurances that securities identified will be profitable investments. The securities described are neither a recommendation nor a solicitation. Security information is being obtained from resources the firm believes to be accurate, but no warrant is made as to the accuracy or completeness of the information. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.



Performance

Sterling Special Opportunities SMA



*Inception date is 12.31.2000.

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Growth of \$1 Million

Sterling Special Opportunities SMA Gross and Net of Fees, Since Inception (12.31.2000)



As of 12.31.2021. The Growth of \$1 Million chart is hypothetical based upon the composite net of fees performance since inception. Net of fees performance returns are preliminary and are presented net of the investment management fees and trading expenses. "Pure" Gross of fees performance returns reflect the deduction of trading costs; a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. The Growth of \$1 Million is considered Supplemental Information to the GIPS Composite Report located in the Appendix. Source: Russell Investments, S&P, eVestment Analytics.



Appendix



Important Information

Indices

The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index.

The S&P 500[®] **Index** is a readily available, carefully constructed, market-value-weighted benchmark of common stock performance. Currently, the S&P 500 Composite includes 500 of the largest stocks (in terms of stock market value) in the United States and covers approximately 80% of available market capitalization.

The Russell 3000[®] Index measures the performance of the largest 3,000 U.S. companies representing approximately 98% of the investable U.S. equity market. The Russell 3000[®] Index is constructed to provide a comprehensive, unbiased and stable barometer of the broad market and is completely reconstituted annually to ensure new and growing equities are included.

The NASDAQ-100 Index includes 100 of the largest domestic and international non-financial companies listed on The NASDAQ Stock Market based on market capitalization. The Index reflects companies across major industry groups including computer hardware and software, telecommunications, retail/wholesale trade and biotechnology. It does not contain securities of financial companies including investment companies.

The S&P SmallCap 600[®] seeks to measure the small-cap segment of the U.S. equity market. The index is designed to track companies that meet specific inclusion criteria to ensure that they are liquid and financially viable.

The S&P 500[®] Growth Index measures growth stocks using three factors: sales growth, the ratio of earnings change to price, and momentum. S&P Style Indices divide the complete market capitalization of each parent index into growth and value segments. Constituents are drawn from the S&P 500[®].

The S&P 500[®] Value Index measures value stocks using three factors: the ratios of book value, earnings, and sales to price. S&P Style Indices divide the complete market capitalization of each parent index into growth and value segments. Constituents are drawn from the S&P 500[®].

The Dow Jones Industrial Average (DJIA) is an index that tracks 30 large, publicly-owned blue chip companies trading on the New York Stock Exchange (NYSE) and the NASDAQ.

The CBOE Volatility Index (VIX) is a real-time market index representing the market's expectations for volatility over the coming 30 days.

The Russell 1000[®] Growth Index measures the performance of the large-cap growth segment of the U.S. equity universe. It includes those Russell 1000[®] companies with higher price-to-book ratios and higher forecasted growth values. The Russell 1000[®] Growth Index is constructed to provide a comprehensive and unbiased barometer for the large-cap growth segment. The index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect growth characteristics.

The Russell 1000[®] Value Index measures the performance of the large-cap value segment of the U.S. equity universe. It includes those Russell 1000[®] companies with lower price-to-book ratios and lower expected growth values. The Russell 1000[®] Value Index is constructed to provide a comprehensive and unbiased barometer for the large-cap value segment. The index is completely reconstituted annually to ensure new and growing equities are included and that the represented companies continue to reflect value characteristics.



Important Information

Disclosures

Technical Terms: **Earnings Per Share (EPS)**: a key metric used to determine the common shareholder's portion of the company's profit. EPS measures each common share's profit allocation in relation to the company's total profit. **Price Earnings Ratio** (**P/E**): the relationship between a company's stock price and earnings per share (EPS). The P/E ratio shows the expectations of the market and is the price you must pay per unit of current earnings (or future earnings, as the case may be). **Free Cash Flow (FCF)**: measures a company's financial performance. It shows the cash that a company can produce after deducting the purchase of assets such as property, equipment, and other major investments from its operating cash flow. **Return on Equity (ROE)**: the measure of a company's annual return (net income) divided by the value of its total shareholders' equity, expressed as a percentage. **Compound Annual Growth Rate (CAGR)**: the measure of an investment's annual growth rate over time, with the effect of compounding taken into account. It is often used to measure and compare the past performance of investments, or to project their expected future returns. **EBITDA:** Earnings Before Interest, Taxes, Depreciation, and Amortization is a metric used to evaluate a company's operating performance. It can be seen as a proxy for cash flow from the entire company's operations. **CapEx**: capital expenditure ("CapEx" for short) is the payment with either cash or credit to purchase long term physical or fixed assets used in a business's operations. The expenditures are capitalized (i.e., not expensed directly on a company's income statement) on the balance sheet and are considered an investment by a company in expanding its business. (Technical definitions are sourced from Corporate Finance Institute.)

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Sterling Capital Management – Special Opportunities SMA Composite

December 31, 2000 – December 31, 2020

Description: Consists of all discretionary separately managed wrap Special Opportunities portfolios. Sterling's Special Opportunities equity portfolios invest primarily in companies with the best perceived combination of underlying growth potential and attractive valuation in a concentrated portfolio that has the flexibility to shift among styles.

5 ,	Total Return			Composite Assets	Total			Composite	Benchmark
	"Pure"	Total Return	No. of	End of Period	Firm Assets	Composite	Russell	3-yr St Dev	3-yr St Dev
Year	Gross of Fees	Net of Fees	Portfolios	<u>(\$MM)</u>	<u>(\$MM)</u>	Dispersion (%)	3000	<u>(%)</u>	<u>(%)</u>
2020	15.23	13.92	3	419	70,108	Not Meaningful	20.89	20.36	19.41
2019	27.22	25.74	4	525	58,191	Not Meaningful	31.02	12.31	12.21
2018	-3.32	-4.46	4	453	56,889	Not Meaningful	-5.24	10.99	11.18
2017	20.55	19.08	4	493	55,908	Not Meaningful	21.13	9.85	10.09
2016	5.72	4.31	4	721	51,603	Not Meaningful	12.74	10.35	10.88
2015	9.59	8.00	4	901	51,155	Not Meaningful	0.48	9.67	10.58
2014	15.93	14.23	4	927	47,540	Not Meaningful	12.56	9.33	9.29
2013	26.61	24.72	4	850	45,638	Not Meaningful	33.55	13.49	12.71
2012	15.45	13.68	4	718	4,422	Not Meaningful	16.42	15.75	15.95
2011	-2.72	-4.18	3	776	3,932	Not Meaningful	1.03	17.35	19.62
2010	12.79	11.08	3	868	3,548	Not Meaningful	16.93	22.62	22.94
2009	39.65	37.53	2	752	2,839	Not Meaningful	28.34	21.26	20.61
2008	-32.07	-33.08	2	507	1,907	Not Meaningful	-37.31	19.08	16.02
2007	16.24	14.60	1	552	2,059	Not Meaningful	5.14	8.80	8.25
2006	23.07	21.29	1	346	1,314	Not Meaningful	15.72	8.62	7.62
2005	4.67	3.11	1	261	904	Not Meaningful	6.12	10.45	9.63
2004	29.90	27.85	1	155	522	Not Meaningful	11.95	14.87	15.05
2003	45.35	42.97	1	55	158	Not Meaningful	31.06	17.20	18.37
2002	-16.17	-17.58	1	27	51	Not Meaningful	-21.54		
2001	10.65	9.18	1	15	24	Not Meaningful	-11.46		

Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/01 to 12/31/19. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Notes:

- 1. Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. In October 2010, the management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. Additionally, BB&T Asset Management merged into Sterling Capital Management. In January 2013, CHOICE Asset Management firm merged into Sterling Capital Management. "Percent of Firm Assets" and "Total Firm Assets" prior to 2013 are for CHOICE Asset Management. In August 2015, eight new employees joined Sterling Capital management via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T Corporation and SunTrust Banks, Inc. Holding Company merged as equals to form Truist Financial Corporation. Sterling Capital Management tuck is a wholly owned subsidiary of Truist Financial Corporation. In August 2020, new employees joined Sterling Capital Management via the Investment Advisory Group of SunTrust Advisory Services. This reorganization aligns all of the discretionary fixed income asset management activities within Truist under Sterling.
- 2. George F. Shipp, CFA, has managed the portfolio since inception. No alterations of composites, as presented herein, have occurred due to changes in personnel or other reasons at any time.
- 3. Inception date of composite: December 31, 2000. Creation date: December 31, 2000. The appropriate index is the <u>Russell 3000 Index</u> which measures the performance of the largest 3,000 US companies, representing approximately 98% of the investable US market. It represents the universe of stocks from which all-cap managers typically select. The index is reconstituted annually. Total return includes price appreciation/depreciation and income as a percent of the original investment. A complete list of all of SCM's composites and SCM's broad distribution pooled funds and their descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Composite Reports are available upon request.
- 4. Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. Portfolios utilize trade-date accounting. Valuations and performance are reported in US dollars. Composite returns are calculated monthly by weighting the aggregate SMA/Wrap sponsor returns using beginning of period market values. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts.
- 5. "Pure" gross of fees returns are presented as supplemental information and do not reflect the deduction of any fees including trading costs. The net of fee return reflects the actual SMA fee of the individual portfolios in each platform except for one platform where the maximum fee is deducted from the gross return. The SMA fee includes all charges for trading costs, portfolio management, custody and other administrative fees. The actual fee may vary by size and type of portfolio. The maximum SMA or bundled external platform fee is 2.82% annually and includes Sterling's actual management fee of 0.32%. Sterling's actual management fees are 50 basis points annually or less. Since inception, the composite is comprised 100% of wrap fee portfolios.
- 6. The annual composite dispersion presented is measured by an asset-weighted standard deviation calculation method of all portfolios in the composite for the entire year, and is calculated using gross of fee returns. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36 month period. The composite 3-year standard deviation is calculated using gross of fee returns. It is not required to be presented for annual periods prior to 2011 or when a full three years of composite performance is not yet available.
- 7. The performance presented represented represents past performance and is no quarantee of future results. Stock market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions.

Equity Opportunities Group Philosophy of Investing

Seek Capital Appreciation and Risk Reduction by Constructing Portfolios with Attractive Valuations (P/E), Robust Operating Growth (EPS Growth/Stability), High Profitability (ROE) and Strong Balance Sheets (Interest Coverage)



Annualized Return of Top Decile of S&P 500[®] Index by Factor

Annualized Return in Bear Markets for Top Decile of S&P 500[®] Index by Factor



As of 12.31.2021. Source: Ned Davis Research, S&P Dow Jones Indices. The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index. The views expressed represent the opinions of Sterling Capital Management. Any type of investing involves risk and there are no guarantees that these methods will be successful.

