

# Full Term Government/Credit SMA

09.30.2024



**STERLING**  
CAPITAL

## Investment Philosophy

- Multi-faceted process adds value
- Conservative approach to fixed income management
- Bond market inefficiencies offer opportunities for selective investors
- Fundamental research drives security selection

## Investment Process

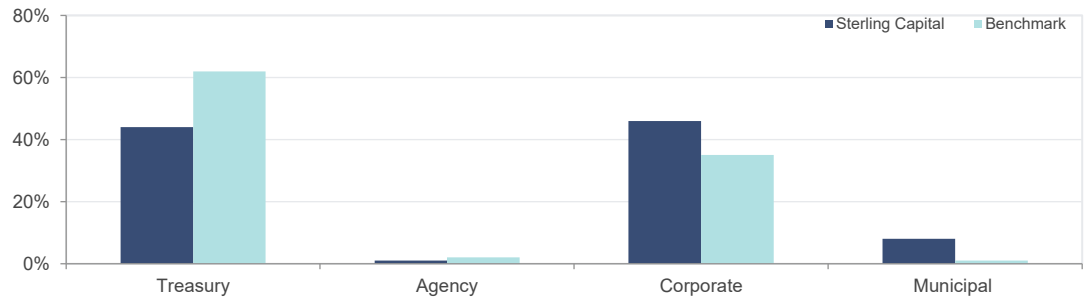
- Top-down analysis:**
  - Duration management
  - Yield curve analysis
  - Sector analysis
- Bottom-up analysis:**
  - Proprietary analysis
  - Fundamental research
  - Security selection

Performance <sup>1</sup>	QTR	YTD	1Y	3Y	5Y	ITD <sup>1</sup>
Full Term Government/Credit SMA (Gross)	5.29%	4.88%	11.76%	-1.13%	0.79%	2.40%
Full Term Government/Credit SMA (Net)	4.91%	3.72%	10.12%	-2.59%	-0.70%	0.89%
Bloomberg U.S. Govt/Credit Bond Index	5.10%	4.39%	11.31%	-1.50%	0.41%	2.01%

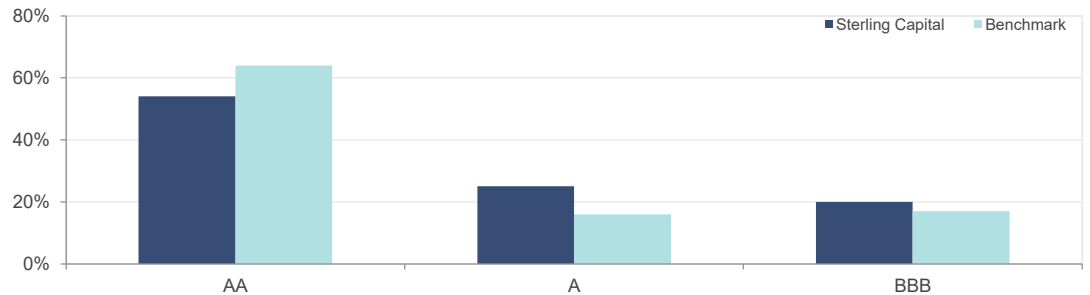
Portfolio Characteristics <sup>2</sup>		
	Portfolio	Index
Yield-to-Worst	4.33%	4.11%
Yield-to-Maturity	4.35%	4.12%
Current Yield	3.43%	3.57%
Average Coupon	3.11%	3.38%
Average Life	8.80 Yrs	8.84 Yrs
Effective Duration	6.42 Yrs	6.37 Yrs
Average Quality	A+	AA-

Duration Distribution <sup>3</sup>		
	Portfolio	Index
10+ Years	27.70%	22.85%
7-10 Years	5.77%	7.87%
5-7 Years	15.49%	15.22%
4-5 Years	5.13%	9.48%
3-4 Years	10.07%	13.12%
2-3 Years	8.62%	13.15%
1-2 Years	13.64%	16.44%
0-1 Year	13.58%	1.87%
<b>Total</b>	<b>100.00%</b>	<b>100.00%</b>

## Sector Allocation<sup>3</sup>



## Credit Quality Allocation<sup>3</sup>



<sup>1</sup>The performance inception date is 06.01.2018. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are presented net of the SMA bundled fee, which includes all charges for trading costs, advisory services, portfolio management, custody and other administrative fees. Gross of fees performance returns reflect the deduction of trading costs: a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in SCM's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Performance for periods greater than one year is annualized. Please refer to the attached GIPS Composite Report for additional disclosures. The benchmark is the Bloomberg U.S. Govt/Credit Bond Index. <sup>2</sup>Yields are subject to market conditions and are therefore expected to fluctuate. <sup>3</sup>Portfolio characteristics totals may not equal 100% due to rounding. The Bloomberg Government/Credit Bond Index includes fixed rate debt issues rated investment grade or higher by Moody's, S&P, or Fitch. All issues have at least one year to maturity and an outstanding par value of at least \$250 million. This index includes only U.S. Government or Investment Grade Credit Only. Total return includes price appreciation/depreciation and income as a percent of the original investment. Sources: Bloomberg L.P.; FactSet; Sterling Capital Management Analytics. Credit rating source: Bloomberg L.P.

## Sterling Capital Full-Term Government/Credit SMA

	Total Gross Return	Total Net Return	Benchmark Return	3Y Composite Std. Dev. (Gross)	3Y Benchmark Std. Dev.	Composite Dispersion	Number of Portfolios	Composite AUM (MM)	Total Firm AUM (MM)	Percent Wrap
2023	5.91%	4.35%	5.72%	6.96%	7.11%	0.22%	11	\$37	\$66,746	0%
2022	-13.02%	-14.32%	-13.58%	6.08%	6.10%	0.17%	17	\$40	\$62,842	0%
2021	-1.73%	-3.19%	-1.75%	4.38%	4.19%	0.11%	17	\$49	\$75,309	0%
2020	9.64%	8.03%	8.93%	< 3 Years	< 3 Years	0.22%	61	\$122	\$70,108	0%
2019	10.00%	8.38%	9.71%	< 3 Years	< 3 Years	0.16%	82	\$65	\$58,191	0%
2018 <sup>1</sup>	1.52%	0.65%	1.32%	< 3 Years	< 3 Years	Not Calculable	120	\$152	\$56,889	0%

<sup>1</sup>Represents data from 06.01.2018-12.31.2018

Benchmark: Bloomberg Government/Credit Bond Index Composite Creation Date: 06.01.2018 Inception Date: 06.01.2018

- Consists of all bundled fee-paying, discretionary SMA fixed income accounts that are measured against the Bloomberg Government/Credit or similar index.
- Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/2001 to 12/31/2022. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. Benchmark returns are not covered by the report of the independent verifiers. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- Sterling Capital Management LLC (SCM) is a registered investment advisor with the U.S. Securities & Exchange Commission (SEC). Registration does not imply a certain level of skill or training. SCM manages a variety of equity, fixed income and multi-asset portfolios. Prior to January 2001, SCM was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, SCM purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee-owned firm. In April 2005, BB&T Corporation (BB&T) purchased a majority equity ownership stake in SCM. In October 2010, the management group of SCM entered into an agreement with BB&T that reduced and restructured management's interest in SCM. Additionally, BB&T Asset Management merged into SCM. In January 2013, CHOICE Asset Management merged into SCM. In August 2015, eight new employees joined SCM via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T and SunTrustBanks, Inc. Holding Company merged as equals to form Truist Financial Corporation. SCM was then a wholly-owned subsidiary of Truist Financial Corporation. In August 2020, eight new employees joined SCM via the Investment Advisory Group of SunTrust Advisory Services. In July 2024, Guardian Capital LLC, a wholly-owned subsidiary of Guardian Capital Group Limited (Guardian), completed the acquisition of SCM from Truist.
- The performance presented represents past performance and is no guarantee of future results. Market and economic conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Please refer to the slide titled "Performance" for the one-, five-, and ten-year returns of the composite.
- A complete list of all of SCM's composites and SCM's broad distribution pooled funds and their descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Composite Reports are available upon request.
- Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. All portfolios utilize trade-date and accrued income accounting. Valuations and performance are reported in U.S. dollars. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts. Effective 1/1/22, composite returns are calculated by weighting the individual portfolio returns using beginning of period market values. Prior to 1/1/22, composite returns were based on the aggregate method and were calculated monthly using the Modified Dietz method. Composite returns were adjusted for daily-weighted external cash flows.
- Gross of fees returns are presented before management fees but after all trading costs. Net of fees returns are calculated by deducting the highest applicable wrap fee of 1.50% annually from the gross of fees composite return. As of 6/30/23, the composite model fee was updated to 1.50% annually for all periods presented. Prior to this change, effective 1/1/20, the net of fees returns reflected a maximum SMA or bundled external platform fee of 1.47% annually and included Sterling's actual management fee of 0.12%. The SMA fee includes all charges for portfolio management, custody and other administrative fees. Prior to 1/1/20, net of fees returns were calculated by subtracting the following bundled SMA fee (inception through 6/30/18 = 0.75% on an annual basis and beginning 7/1/18 = 0.60% on an annual basis) from the gross return.
- Effective 1/1/24, portfolios are removed from the composite for flows 10% or greater of prior month portfolio market value. Portfolio remains out of the composite for the month of the flow and for two additional time periods. For 1/1/22 through 12/31/23, portfolios were removed from the composite for flows 15% or greater of prior month portfolio market value. Portfolio remained out of the composite for the month of the flow and for two additional time periods. For 1/1/21 through 12/31/21, portfolios were not removed from the composite for flows. For 1/1/18 through 12/31/20, portfolios were removed from the composite for flows greater than 10% of prior month composite market value. Portfolio remained out of the composite until cash was invested or withdrawn and portfolio was fully repositioned back to strategy, typically within 1-2 months. For 1/1/15 through 12/31/17, portfolios were removed from the composite for flows greater than 20% of prior month portfolio market value. Portfolio remained out of the composite until cash was invested or withdrawn and portfolio was fully repositioned back to strategy, typically within 1-2 months. Prior to 1/1/15, portfolios were not removed from the composite for flows.
- The appropriate benchmark is the Bloomberg Govt/Credit Bond Index. This index includes fixed rate debt issues rated investment grade or higher by Moody's, S&P, or Fitch. All issues have at least one year to maturity and an outstanding par value of at least \$250 million. This index includes only U.S. Government or Investment Grade Credit Only. Total return includes price appreciation/depreciation and income as a percent of the original investment.
- The annual composite dispersion presented is measured by an equal weighted standard deviation calculation method of all portfolios in the composite for the entire year, and is calculated using gross of fee returns. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. The composite 3-year standard deviation is calculated using gross of fee returns. It is not required to be presented when a full three years of composite performance is not yet available.