

# Short Term Corporate SMA

12.31.2022

## Philosophy

- Multi-faceted Process Adds Value
- Conservative Approach to Fixed Income Management
- Bond Market Inefficiencies Offer Opportunities for Selective Investors
- Fundamental Research Drives Security Selection

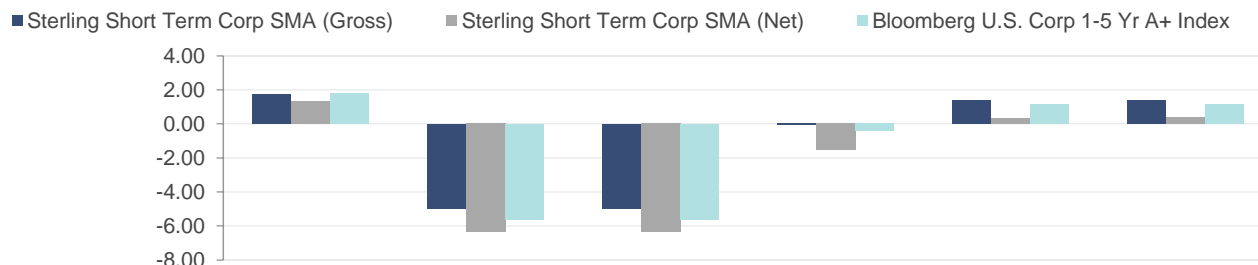
## Process

### Top Down

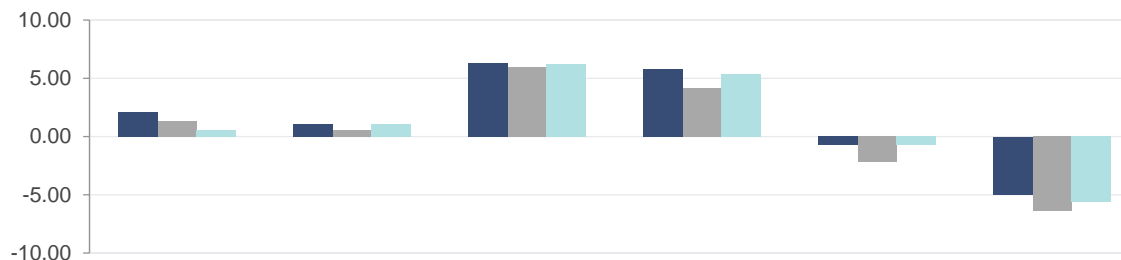
- Duration Management
- Yield Curve Analysis
- Sector Analysis

### Bottom Up

- Proprietary Analysis
- Fundamental Research
- Security Selection



Performance	3 Months	YTD	1 Year	3 Year	5 Year	Since Inception <sup>1</sup>
Sterling (Gross)	1.71%	-4.98%	-4.98%	-0.07%	1.41%	1.38%
Sterling (Net)	1.34%	-6.37%	-6.37%	-1.54%	0.34%	0.37%
Index	1.80%	-5.62%	-5.62%	-0.42%	1.18%	1.18%



Year End Returns	2017	2018	2019	2020	2021	2022
Sterling (Gross)	2.15%	1.10%	6.32%	5.78%	-0.72%	-4.98%
Sterling (Net)	1.38%	0.58%	5.95%	4.22%	-2.17%	-6.37%
Index	2.19%	1.05%	6.27%	5.40%	-0.72%	-5.62%

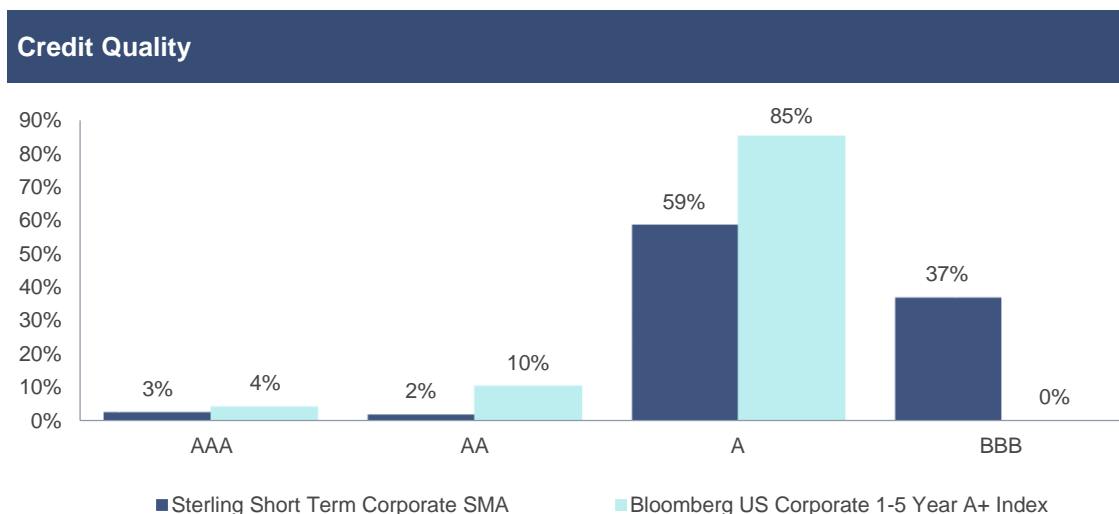
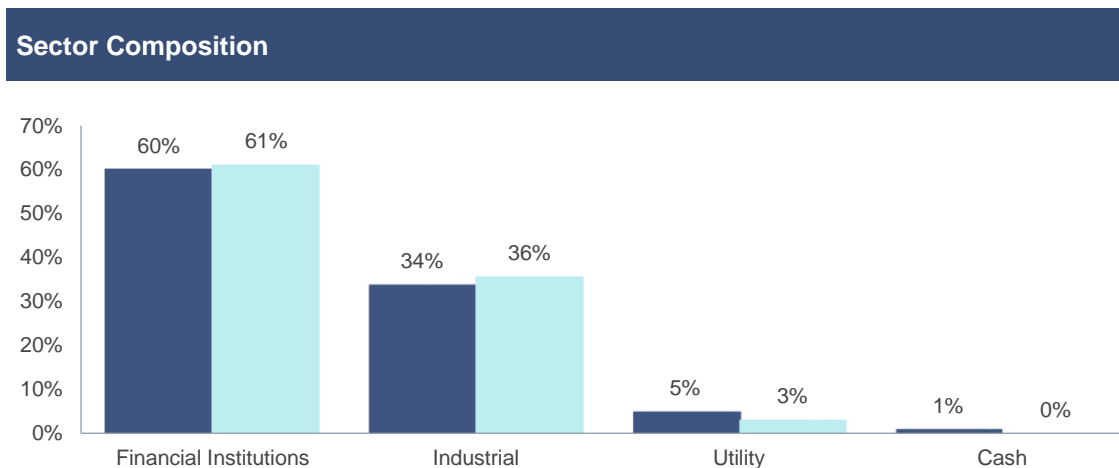
<sup>1</sup>Inception date is 10.31.2016. The benchmark is the Bloomberg U.S. Corporate 1-5 Year A+ Index. Performance is preliminary and is annualized for periods longer than one year. Net of fees performance returns are presented net of the SMA bundled fee, which includes all charges for trading costs, advisory services, portfolio management, custody and other administrative fees. Gross of fees performance returns reflect the deduction of trading costs: a client's return will be reduced by the management fees and other expenses it may incur. Investment management fees are described in Sterling's Form ADV 2A. Performance reflects the reinvestment of interest income and dividends and realized capital gains. The performance presented represents past performance and is no guarantee of future results. Performance is compared to an index, however, the volatility of an index varies greatly and investments cannot be made directly in an index. Market conditions vary from year to year and can result in a decline in market value due to material market or economic conditions. Performance for periods greater than one year is annualized. Please refer to the GIPS Composite Report in the Appendix for additional disclosures. Sources: APX; ICE BofA. Please refer to Municipal Fixed Income SMA Menu slide for Sterling Capital's full menu.

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Portfolio Characteristics		
	Sterling	Index
Yield to Worst	5.11%	5.01%
Yield to Maturity	5.12%	5.01%
Current Yield	3.23%	3.16%
Average Coupon	3.07%	2.99%
Average Life	2.60 Years	3.01 Years
Effective Duration	2.38 Years	2.63 Years
Average Quality	BBB+	A-

Duration Distribution		
	Sterling	Index
0-1 Year	6%	1%
1-2 Years	29%	30%
2-3 Years	27%	29%
3-4 Years	30%	31%
4-5 Years	8%	9%
Total	100%	100%



Data is as of 12.31.2022. The benchmark is the Bloomberg US Corporate (1-5 Y) (A+) Index. Performance is compared to an index; however, the volatility of an index varies greatly and investments cannot be made directly in an index. Portfolio characteristics totals may not equal 100% due to rounding. Credit rating source: Bloomberg L.P. Data sources: Bloomberg L.P.; Sterling Capital Management Analytics.



# Important Information

## Disclosures

**Past performance is not indicative of future results. Any type of investing involves risk and there are no guarantees that these methods will be successful.**

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The volatility of an index varies greatly. All indices are unmanaged and investments cannot be made directly in an index.

**The Bloomberg 1-5 Year U.S. Corporate - ex Baa Index** is a component of the Bloomberg U.S. Corporate Investment Grade Index and includes both corporate and non-corporate sectors. The corporate sectors are Industrial, Utility, and Finance, which include both U.S. and non-U.S. corporations. The non-corporate sectors are Sovereign, Supranational, Foreign Agency, and Foreign Local Government. Securities must have a maturity from 1 year up to (but not including) 5 years; must be rated A or better (A3/A- or higher) by at least two of the following ratings agencies: Moody's, S&P, Fitch; must have at least \$250 million par outstanding; must be dollar denominated, non-convertible and publicly issued.

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## Sterling Capital Management – Short Term Corporate SMA Composite

November 1, 2016 - December 31, 2021

Description: Consists of all bundled fee-paying, discretionary SMA fixed income accounts that are measured against the Bloomberg 1-5 year U.S. Corporate ex-Baa or similar index.

	Total Return		No. of	Total Assets	Total	Composite	Bloomberg	Composite	Benchmark	% of Composite Assets
Year	Gross of Fees	Net of Fees	Portfolios	End of Period	Firm Assets	Dispersion (%)	1-5 Yr Corp exBaa	3-yr St Dev	3-yr St Dev	in Wrap Fee Portfolios
				(\$MM)	(\$MM)		Index	(%)	(%)	(%)
2021	-0.72	-2.17	83	90	75,308	0.07	-0.72	2.38	2.19	13
2020	5.78	4.22	2	44	70,108	not meaningful	5.40	2.33	2.18	1
2019	6.32	5.95	2	38	58,191	not meaningful	6.27	1.32	1.39	1
2018	1.10	0.58	2	23	56,889	not meaningful	1.05	N/A	N/A	1
2017	2.15	1.38	2	3	55,908	not meaningful	2.19	N/A	N/A	11
2016*	-0.71	-0.84	1	1	51,603	not meaningful	-0.80	N/A	N/A	0

\*11/1/16 to 12/31/16

Sterling Capital Management LLC claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Sterling Capital Management LLC has been independently verified for the periods 01/01/01 to 12/31/21. The verification report(s) is/are available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report. GIPS® is a registered trademark of the CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

**Please refer to the slide titled "Performance" for the one-, and five-year returns of the composite.**

### Notes:

1. Sterling Capital Management LLC (SCM) is a registered investment advisor with the SEC. Registration does not imply a certain level of skill or training. Sterling manages a variety of equity, fixed income and balanced assets. Prior to January 2001, Sterling was a wholly owned subsidiary of United Asset Management (UAM). In January 2001, Sterling Capital Management LLC purchased all the assets and business of Sterling Capital Management Company from UAM to become an employee owned firm. In April 2005, BB&T Corporation purchased a majority equity ownership stake in Sterling Capital Management LLC. In October 2010, the management group of Sterling Capital entered into an agreement with BB&T Corporation that reduced and restructured management's interest in Sterling Capital Management. Additionally, BB&T Asset Management merged into Sterling Capital Management. In January 2013, CHOICE Asset Management merged into Sterling Capital Management. In August 2015, eight new employees joined Sterling Capital Management via Stratton Management Company following the close of BB&T's purchase of Susquehanna Bancshares. In December 2019, BB&T Corporation and SunTrust Banks, Inc. Holding Company merged as equals to form Truist Financial Corporation. Sterling Capital Management LLC is a wholly owned subsidiary of Truist Financial Corporation. In August 2020, new employees joined Sterling Capital Management via the Investment Advisory Group of SunTrust Advisory Services. This reorganization aligns all of the discretionary fixed income asset management activities within Truist under Sterling.
2. Inception date of composite: November 1, 2016. Creation Date: November 1, 2016. The appropriate benchmark for this composite is the Bloomberg 1-5 Year US Corporate - ex Baa Index. This index is a component of the Bloomberg US Corporate Investment Grade Index and includes both corporate and non-corporate sectors. The corporate sectors are Industrial, Utility, and Finance, which include both U.S. and non-U.S. corporations. The non-corporate sectors are Sovereign, Supranational, Foreign Agency, and Foreign Local Government. Securities must have a maturity from 1 year up to (but not including) 5 years; must be rated A or better (A3/A- or higher) by at least two of the following ratings agencies: Moody's, S&P, Fitch; must have at least \$250 million par outstanding; must be dollar denominated, non-convertible and publicly issued. A complete list of all of SCM's composites and SCM's broad distribution pooled funds and their descriptions is available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Composite Reports are available upon request.
3. Performance reflects reinvested interest income and dividends and realized and unrealized capital gains and losses. All portfolios are valued monthly as of calendar month-end and utilize trade-date and accrued income accounting. Valuations and performance are reported in US dollars. Beginning April 1, 2017, composite returns are calculated monthly by weighting the aggregate SMA/Wrap platform returns using beginning of period market values. Cash flows are accounted for at the portfolio level. Periodic time weighted returns are geometrically linked. Returns are not calculated net of non-reclaimable withholding taxes due to immaterial dollar amounts. Prior to April 1, 2017, composite returns were based on the aggregate method and calculated monthly using the Modified Dietz method. Composites were revalued for cash flows greater than 5%.
4. Gross of fees performance returns are presented before management and custodian fees but after all trading expenses. Beginning January 1, 2020, the net of fee return reflects a max SMA or bundled external platform fee of 1.47% annually and includes Sterling's actual management fee of 0.12%. The SMA fee includes all charges for portfolio management, custody and other administrative fees. Prior to January 1, 2020, the net of fee return reflected the actual SMA fee of the individual portfolios in one platform while the other platform deducted the following bundled fee (inception through 6/30/18 = 0.75% on an annual basis and beginning 7/1/18 = 0.30% on an annual basis) from the gross return.
5. The annual composite dispersion presented is measured by an equal weighted standard deviation calculation method of all portfolios in the composite for the entire year, and is calculated using gross of fee returns. It is not meaningful when there have been less than six portfolios in composite for entire calendar year. Starting with 2021, the number of portfolios represents the actual number of portfolios in the composite. Prior to 2021, the number of portfolios represented the number of SMA/Wrap platforms. The three year annualized standard deviation measures the variability of the composite and benchmark returns over the preceding 36-month period. The composite 3-year standard deviation is calculated using gross of fee returns. It is not required to be presented for annual periods prior to 2011 or when a full three years of composite performance is not yet available.
6. The performance presented represents past performance and is no guarantee of future results. Fixed income conditions vary from year to year and can result in a decline in market value due to material market or economic conditions.